

LOCATING IMMINENT THREATS

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The Challenge

On-site security personnel at U.S. Government overseas offices need a way to quickly identify the location of imminent danger when the emergency notification system is triggered in order to create an escape plan or diffuse the threat before it causes harm to human lives and property.

The Problem Statement Original

Triangulating the location of an imminent danger accurate to 20 feet when an emergency notification system is triggered within 15 seconds or less.

The Problem Statement

Identify the best solution for triangulating the location of an imminent danger, accurate to 20 feet, when an emergency notification system is triggered within 15 seconds o<u>r less</u>.

Interviewee Breakdown



Where We Are in the DoS



Where We Are in the DoS



Our Journey



Statement was made.

Sponsor, Mario May, in DC.

Mission Model Canvas Original MMC



Week 1 (01/31/2023)

Mission Model Canvas

| Key Partners | Key Activities | Value Propositions | | Buy-in & Support 🛛 🎔 | Beneficiaries |
|--|---|---|--|---|---|
| Mario May (Sponsor) Michelle Saks (Mentor) Neil Pendleton (INOVONICS Contact) Justin Ronning (Former Marine) Andrey Soloviev (QuNav Contact) | Research & Development Mapping the location of the embassy Hiring and Training Guards Installation of Repeaters & Pendants | Provide a Conceptual Transmitter and Receiver Provide instructions on what to do until first responders arrive Locate pendant within 15 seconds within 20 feet Provide a visual output on the receiver | | > Provide an effective emergency notification system that identifies the location of the pendant within 20 feet within 15 seconds. | > Campus Safety/University Police > Security Engineering Officers - Mario May (Sponsor) > Law Enforcement |
| | Key Resources | | | Deployment | |
| | > Our Team > Satellite Imagery > Regional Security Officers > Security Engineering Officers | | | Phase 1: Remote location Test Embassy in Virginia Phase 2: Test deployment at an Embassy Phase 3: Roll out to all US Embassies | |
| Mission Budget/Cost | | Ŷ | Mission Achiev | vement/Impact Factors | * |
| ~ \$550,000 | | | > System is designed to be easy to install, and operate as follows: Single button interaction for guards | | |
| -> \$120k for RDT&E -> \$300k for PROC -> \$180k for O&M | | | System is configured on the appropriate frequency out-of-the-box for engineers > Location is known within 15 seconds and accurate up to 20 feet > Technology preserves anonymity > Visually identify where the transmitter is triggered. | | |

Week 13 (04/18/2023)

"The more you complicate it, the riskier is the solution"

Daniel Krebs

Deputy Director of Cybersecurity/Information Systems, Monroe County



"Redundancy is key"

Frederick J. Rion

Emergency Manager, SUNY Brockport

Intermediate MVPs



Intermediate MVPs



Intermediate MVPs



Minimum Viable Product Final MVP







What Informed Our MVP?

♦ 67 interviews

- 50 unique touchpoints
- ✤ Rigorous academic research
- Beneficiary & product discovery
- ♦ On-site lab visit
- Validated by Inovonics

Potential Testing Site



US Baghdad Embassy

Deployment Timeline



Funding from State Department

11 - 15 Months

Funding from Potential Customers

5 - 6 Months

"We will investigate it"

Mario May

Security Engineering Officer Office of Security Technology, Technology Development Branch, DoS



With A Special Thanks To



Security Engineering Officer

Our project sponsor



Michelle Saks

Our project mentor



Dr. James Santa

Adjunct professor at RIT

Our professor





THANKYOU



Trilateration Calculations



Trilateration Calculations

